

DEPARTMENT OF INDUSTRIAL POLICY AND PROMOTION MINISTRY OF COMMERCE AND INDUSTRY GOVERNMENT OF INDIA

THE CHALLENGES

- " Grow at 10% for 3 decades
- " Ease of doing business
- " Making India a part of global supply chain
- " Boosting domestic businesses
- " Developing India to a manufacturing based economy
- " Young India skilling the nation and creating opportunities
- " Making India hub for R&D
- " Urbanization a unique opportunity



ADVANTAGE INDIA

GDP

3rd

Largest size in GDP (PPP) \$ 8.6 Trillion

> Internet Users

462

Million

2nd largest in the world

Growth Rate

7.6%

Fastest growing Economy in the World (2015-16)

Population between age group 15 - 64

767
Million

Foreign Reserves

\$366.7
Billion

Urban Population

377

Million

30 people move every minute to urban areas

Road network

2nd

Largest
In the world
33 Lakh KM

Railway network

2nd

Largest

23 Million people travel everyday



UNPARALLELED OPPORTUNITY

ECONOMIC

SOCIAL

Huge Consumer Market

\$3.6 by 2025
(BCG Study)
Trillion

Substantial GDP Growth

\$ 20 by 2025

Trillion

Youngest Nation

29 Average age in 2025

Upward mobility

150 more added to middle class by 2025

Skilled work force

99% Literacy rate by 2025

Inclusion in Banking system

241 accounts opened under Banking for allq

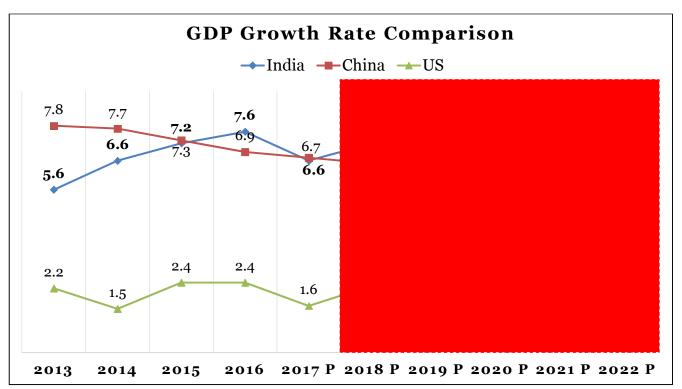
Deregulation

1000+ Archaic laws repealed to reduce red-tape



ADVANTAGE INDIA

Projections of a strong economic growth amongst global slowdown



India remains an **oasis of growth** amongst slowing
global outlook

India is projected to be the fastest growing major economy in 2017 surpassing China

The trend is expected to continue at least till 2021

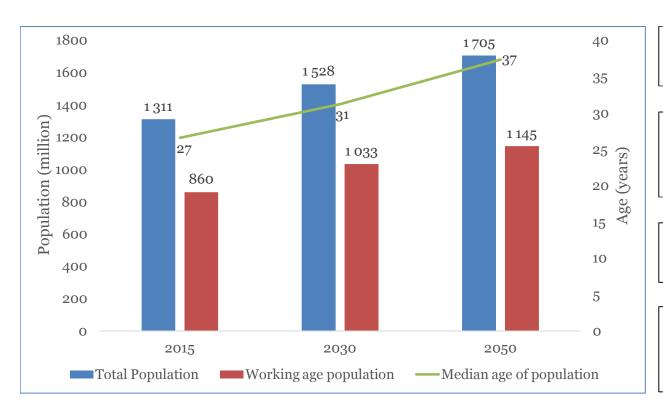


P = Projected

[&]quot; Source: International Monetary Fund

ADVANTAGE INDIA

Promise of a strong consumer market combined with a large working population



Income levels is expected to **triple by 2025**

Urban market shall account for **2/3rd of consumption growth** over the coming decade

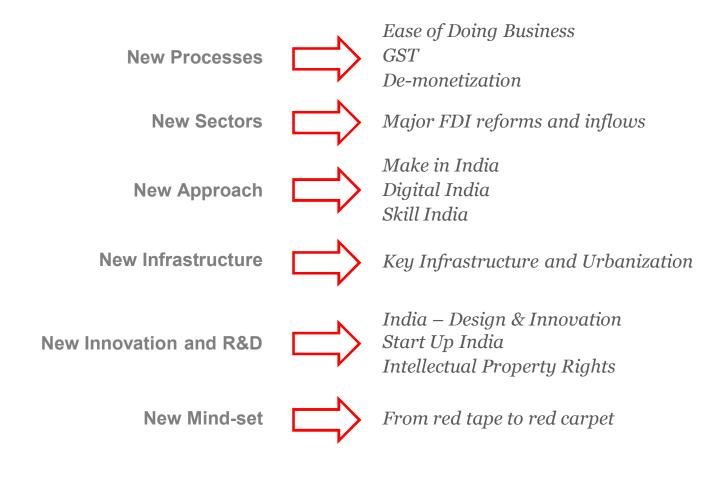
Working population to increase by 33% to reach 1.14 billion by 2025

India as a "young nation", with average median age shall be:
37.3 years by 2050

*Source: UNDP Asia Pacific Human Development Report 2016



PILLARS OF NEW RESURGENT INDIA

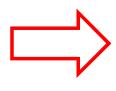




MAKE IN INDIA INITIATIVE

New Processes

Ease of Doing Business
is one of the most crucial
factors to promote
India as a preferred
manufacturing
destination



Ease of Doing Business

Improved business
processes and procedures
open up new avenues of
opportunities and create
confidence among
entrepreneurs



EASE OF DOING BUSINESS

Emphasis of Gol on EoDB:

- Make India the easiest and simplest place to do business
- Improvement, Simplification and Rationalization of existing rules and acts
- Introduction of IT for more efficient and effective governance

EODB Rankings

Up 111
Places

"Getting

Electricity"

Parameter of World Bank's Doing Business Report (2014-16) Environmental Clearance

Validity increased from 3 to

7 years



EASE OF DOING BUSINESS

Single Window Clearance

Integrated for

bDEPARTMENTS

Customs

24X7 custom
clearance at
19 PORTS
17 AIR CARGO
COMPLEXES

Environmental Clearance

Not required for

36 WHITE INDUSTRIES



EODB – STATE FOCUS

- States in India competing to become the most investment friendly destination in India
- 7124 EODB reforms implemented by 36 States & UTs

S. No.	Reform Category	Reforms taken by States (2015-16)	No. of States implementing the Reform
1.	Tax Reform	100% implementation	6 States
2.	Single Window System	Online system for filing of tax returns	13 States
		Single window for payments & approvals	16 States
		100% implementation of Single window system reforms	8 States
3.	Environmental Reform	100% implementation of EODB Environmental reforms	15 States
		Exemption of selected green/white industries from pollution board clearances	18 States



EODB – STATE FOCUS

S. No.	Reform Category	Reforms taken by States (2015-16)	No. of States implementing the Reform
4.	Post construction inspection	100% implementation in Inspection reforms	10 States
		Permission for joint-inspection under 10 Acts	18 States
5.	Building Plan Approval	Online system for automated building plan approvals	13 States
6.	Dispute Resolution	E-filing system for commercial disputes in District + Commercial courts	11 States
		Establishing specialized courts at District Court level to resolve commercial disputes	13 States



GST – GOODS & SERVICES TAX

What GST holds for the future

EODB

Removal of 17 indirect tax levies, thus reducing cascading effect of tax

Simplification of tax administration & compliance

More transparent Indirect Tax regime; increased tax collection

Removal of Inter-State tax levies

Inclusivity

Unorganized sector to come under the tax regime

Cost Advantages

Drop in costs of capital goods, lower inventory and working capital requirements

Seamless transfer of goods in the country: efficient & low cost logistics



DE-MONETIZATION

GDP Growth

Inclusion of informal economy to formal one

Rural economy and small scale sector to move to epayments

Boost to online/ e-transactions

A boost to on-line/ formal businesses with elimination of £ash on Deliveryqmodel

Strengthening the Banking Structure

Banks to reduce interest rates and expand credit due to **higher liquidity available**

Formal payment structure for contract labors and daily wage earners

Inclusivity

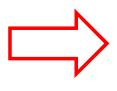
Increased banking penetration and financial inclusion



MAKE IN INDIA INITIATIVE

New Sectors

New sectors opened up to provide impetus to domestic industries



Major FDI reforms and inflows

FDI stimulates country's economic development and creates more conducive environment for the industry to grow

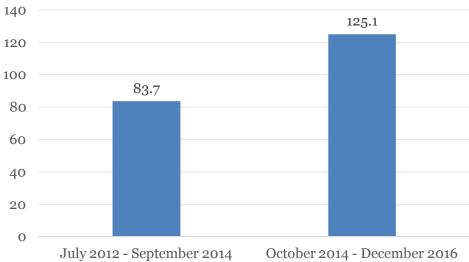


MAJOR FDI INFLOWS – MAKE IN INDIA IMPACT

Unprecedented growth in FDI inflows after launch of Make in India initiative

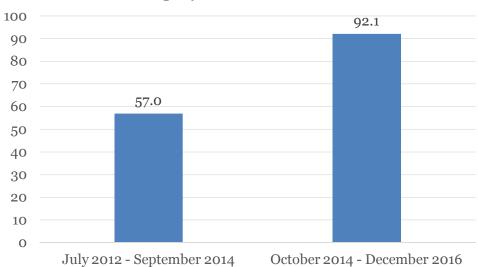
Growth of 49% in FDI Inflow

FDI Inflow (USD Billion)



Growth of 62 % in FDI Equity Inflow





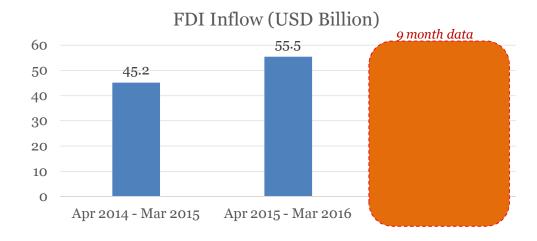


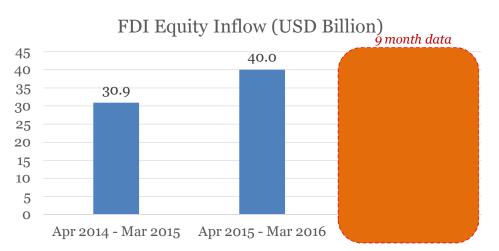
MAJOR FDI INFLOWS – YOY GROWTH

Year on Year growth showcasing strong fundamentals and increasing confidence of foreign investors

23% growth in FDI Inflow (Apr 2014 – Mar 2016)

30% growth in FDI Equity Inflow ((Apr 2014 – Mar 2016)





Highest ever FDI inflow for the last 2.5 years (USD 149 billion) – 31% of cumulative FDI inflow over past 17 years (USD 472 billion)



MAJOR FDI INFLOWS

Key FDI reforms cutting across the following sectors:



Defence Manufacturing



Food Processing



Telecommunication



Agriculture



Pharmaceutical



Civil Aviation



Space



Private Security Agencies



Railways



Insurance & Pensions



Medical Devices



Single Brand Retail

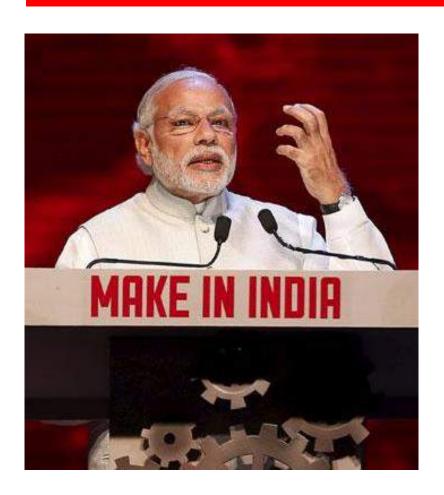


MAKE IN INDIA INITIATIVE

New Approach National initiatives to showcase manufacturing prowess and opportunities along with developing talent and entrepreneurship National initiatives to Make in India Digital India Skill India



MAKE IN INDIA



Make in India has alleviated India as a manufacturing destination on the world stage. India has become 6th largest manufacturing country in the world from 9th after Make in India

Narendra Modi Prime Minister of India



MAKE IN INDIA

- Objective is to promote India as the most preferred global manufacturing destination
- MII Action Plan prepared in 2014 for 21
 focus sectors drawn in consultation with
 state governments, union ministries and
 industry stakeholders
- Under the MII Action Plan, a total of 57
 short term Action Plans & 65 Medium
 Term action plans were formulated
- 73% implementation has been achieved for short term action 34% implementation for medium term

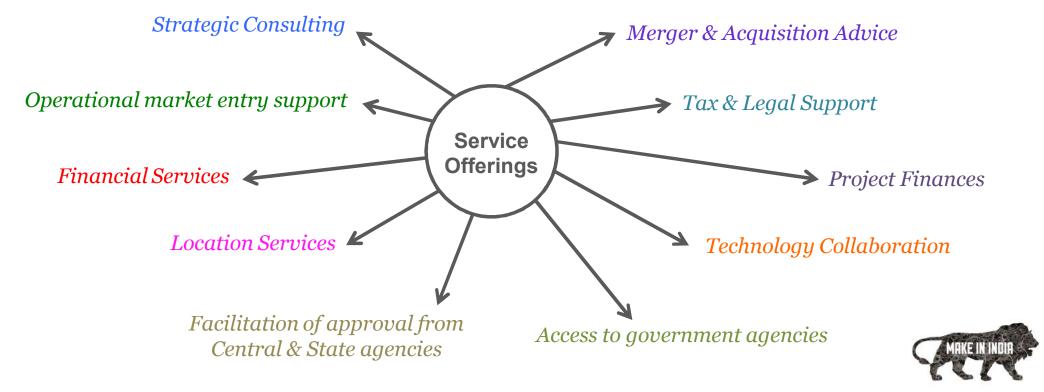




MAKE IN INDIA

Taking MII to Global Arena - Make in India Mittelstand (MIIM)

Another milestone in improving the 'Ease of Doing Business' in India. Designed to attract more German companies to India by making the market entry of Mittelstand companies a smooth process. This will be replicated across other identified countries



MAKE IN INDIA MITTELSTAND (MIIM) Taking MII to Global Arena

Report Card: Sept. 2015 – Feb 2017

*Mittelstand companies approached+to the MIIM programme

#304

%Companies expressed interest+to join the programme

#75

%Rersonal meetings conducted+by MIIM team to evaluate %it for MIIM+

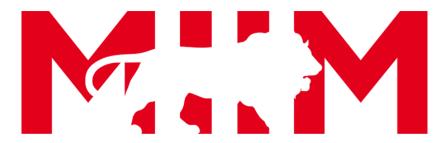
#75

%Enrolled as official members of MIIM programme+

#66

%dvanced stage of investment implementation"

#40



Make In India Business Support Programme for German Mittelstand and Family Owned Enterprises



DIGITAL INDIA

Digital India strengthening the Make in India Vision

Ease of Doing Business

Enabling real time availability of services in online & mobile platform

Transformed action of services through digitization for improving Ease of Doing Business

Electronics & Cashless financial transactions

Job Creation

17 million direct jobs and atleast 85 million indirect jobs

Electronics Manufacturing

Net zero imports in electronics by 2020



SKILL INDIA

Skill India – Developing skill-sets for developing India

Provide meaningful, industry relevant and skill based training to over 400 million people



कौशल भारत-कुशल भारत

- Number of trained Indian growing by 36.8%
- 18 lakh candidates have been trained, 40% have been trained for Manufacturing roles
- ITIs in the country has increased from 10,750 in May 2014 to over 13,105 in May 2016
- 8 new Regional Vocational Training Institutes (RVTIs) for women opened
- "Under "Indian Leather Development Programme" 343311 persons have been trained in 2014-16 compared to 96171 trained during 2012-14.



JAM TRINITY

Using technology to leapfrog – JAM trinity



Jan Dhan

Integrated approach to bring financial inclusion of all citizens

~219 million accounts opened so far



Aadhaar

Unique identity to every resident citizen

1 billion enrollments under Aadhaar scheme



Mobile

Indian market is the second largest in the world

More than 1 billion mobile subscribers

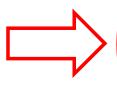
Inclusivity, banking for all, connectivity for all; 3 pillars to Create Huge Demand, Motivate Investment, Manufacturing and Economic Growth to achieve the MII vision



MAKE IN INDIA INITIATIVE

New Infrastructure

Infrastructure development to facilitate manufacturing and urbanization



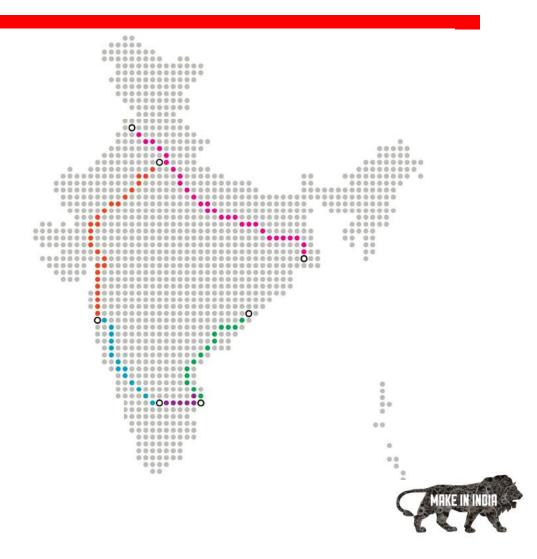
Industrialization Urbanization

Drive economic growth
and improve the quality of
life of citizens by enabling
industrial and urban
infrastructure
development



INDUSTRIAL CORRIDORS

- Delhi-Mumbai Industrial Corridor (DMIC)
- Chennai-Bengaluru Industrial Corridor (CBIC)
- Bengaluru-Mumbai Economic Corridor (BMEC)
- Vizag-Chennai Industrial Corridor (VCIC)
- Amritsar Kolkata Industrial Corridor (AKIC)



INDUSTRIAL CORRIDORS – INDIA'S NEW INVESTMENT DESTINATIONS

Industrial corridors present numerous advantages as investment destinations for driving investments across industrial, physical, urban and social infrastructure:























DELHI MUMBAI INDUSTRIAL CORRIDOR (DMIC)

Will reduce the transportation time of goods from **14 days** to **14 hours**

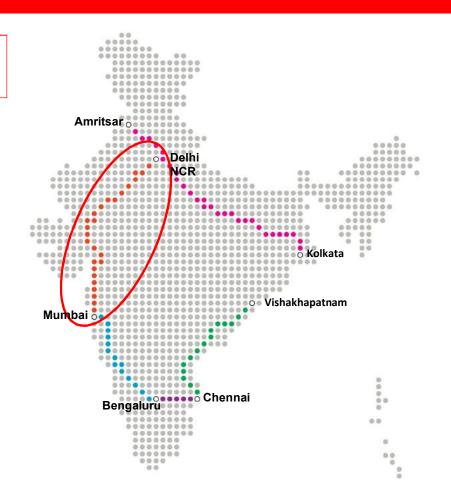
Estimated Investment: \$100 Billion

Dedicated Freight Corridor (DFC) of **1504** km as the backbone

Intersects 7 states namely Delhi, Uttar Pradesh, Haryana, Rajasthan, Madhya Pradesh, Gujarat and Maharashtra

24 Investment Regions/Industrial Areas will be developed

Develop 8 sustainable industrial cities with world class infrastructure























24

8

Investment Regio Industrial Areas Smart

2

5

Power Projects

2 MRTS Projects

2

Logistic Hubs



4 DMIC CITIES – ADVANCED STAGE

Dholera, Gujarat – 22.5 sq kms

Shendra, Maharashtra – 8.39 sq kms (1st phase)

Integrated Township, Greater Noida, Uttar Pradesh – 747.5 acres

Vikram Udyogpuri, Ujjain, Madhya Pradesh – 1100 acres

- " Environment Clearance obtained
- " Construction of trunk infrastructure works begun
- " Skilled manpower available in close vicinity
- " Excellent Connectivity Road, Rail etc.
- " Land ready for allotment
- " Contiguous land parcels across different land uses

Trunk Infrastructure for all the mentioned cities to be completed by 2019

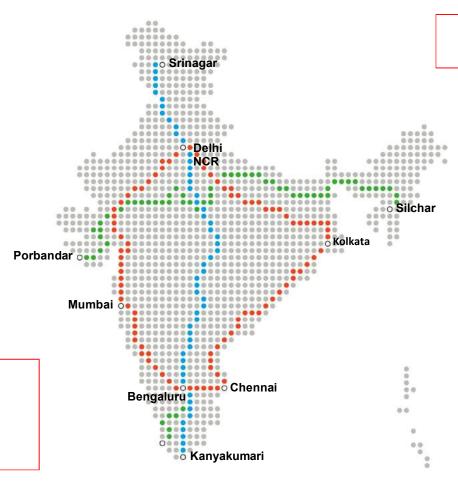


ROADS

Doubling of network of highways by 2020

22 kms of highways being constructed everyday

7660 km of National Highways/ Expressways constructed (2014-16)







RAILWAYS

Opportunity

400 Railway Stations

Passenger Amenities

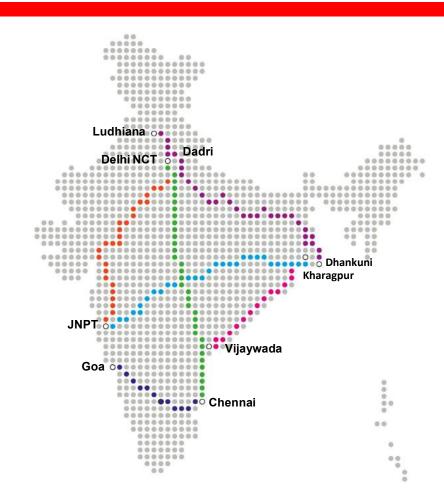
Modernisation of Rolling Stock

High speed railways

Signalling Systems

Track construction along DFC

Port-Mine connectivity



Under Implementation

Eastern DFC 1,840 km

Western DFC 1,504 km

EDFC and WDFC will be completed by

Planning Stage

● North-South DFC **2,343** km

■ East-West DFC 2,330 km

East Coast DFC 1,100 km

Approved

Southern DFC 899 km



PORTS & INLAND WATERWAYS SAGARMALA

\$150 Billion opportunity

7 *Greenfield major ports*

44 *capacity enhancement projects*

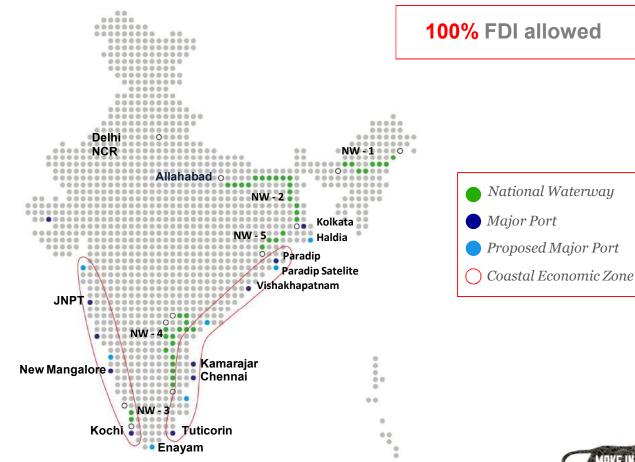
80+ *Port connectivity Projects*

7-8 new dry ports

Coastal & ILW Projects

12 Major Ports, **200** other Ports, and **5** waterways

Key private sectors ports Mundra, Pipavav, Krishnapatnam





AVIATION

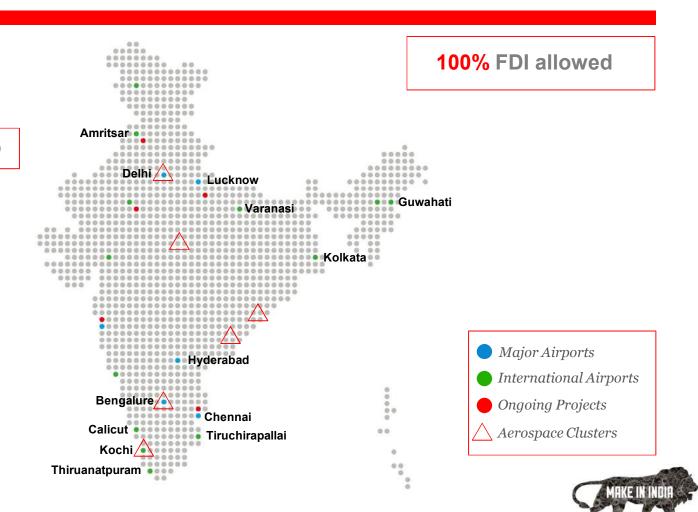
\$80 Billion opportunity

3rd *Largest market by 2030*

8.6% International Traffic Growth

24.6% Domestic Traffic Growth

250 Airports



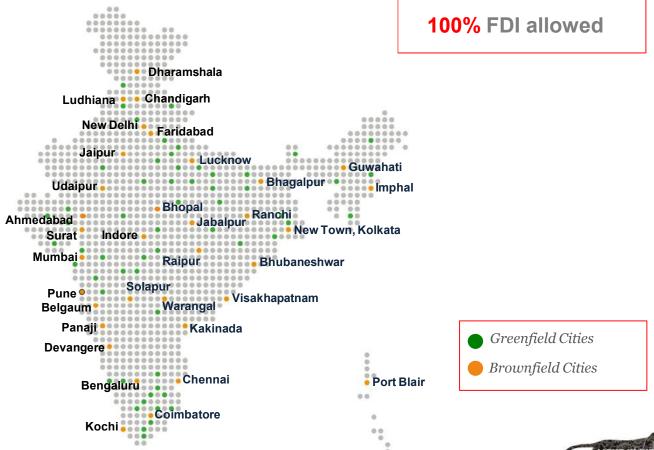
SMART CITIES

\$111 Billion opportunity

98 Smart Cities by 2020 Traffic Management Systems

33 Cities already shortlisted for Design & Construction

\$15 Billion budgetary support over next 4 years for Sewerage systems & Waste Management





FOCUS ON AFFORDABLE HOUSING

AMRUT (Atal Mission For Rejuvenation And Urban Transformation)

"Aims to recast urban landscape with capital outlay of USD 7.5 Billion

"Retrofitting works to be undertaken in 500 cities

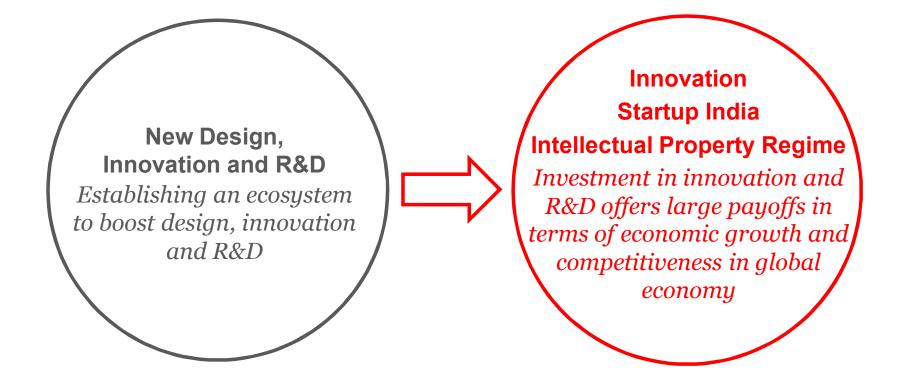
PMAY (Pradhan Mantri Awas Yojana)

"Primary aim is to ensure building **20 millions houses** by 2022

"In Phase I,100 cities are to be taken up



MAKE IN INDIA INITIATIVE





STARTUP INDIA

" **3rd** largest Start-Up Ecosystem globally

3-4 Start-Ups are born every day



MORE THAN 20,000 STARTUPS

" Median age of a founder is **31** years

" **12** Indian Start-Ups in Billion Dollar Club

" **55**% of Youth would prefer to work for a Start-Up over corporates in 2016



"START-UP WAVE" HAS CAPTURED THE IMAGINATION OF THE YOUTH

" Tech Startups are expected to be **11,500** in 2020 from **4,300** in 2015

" Number of incubators has grown by **40%** to 140 during 2015-16

" 15-20% growth in the number of active Angel & VC investors in 2016



530+ ACTIVE INVESTORS HAVE EMERGED FOR THE STARTUP SPACE

TOTAL FUNDING AT USD 3.8 – 4.0 BILLION NO. OF DEALS UP BY 6-10% IN 2016



STREAMLINING OF IP PROCESSES

Manpower augmentation in IP offices - 459 new Patent Examiners selected in addition to existing 130; 296 have started actual examination work

Clearing Backlog/ Reducing Pendency

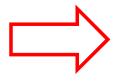
- " Trademarks examination up 2 ½ times this F.Y. as against last year till January
- " Pendency in Trademark examination brought down from 13 months to 1 month, much earlier than the target date of March 2017
- " Pendency in Patent examination is targeted to be brought down from the present 5 to 7 years to 18 months by 2018-19



MAKE IN INDIA INITIATIVE

New Mindset

In order to partner with industry in economic development. Government shall act as facilitator and not regulator



From red tape to red carpet

Create a encouraging
business ecosystem
enabling government and
private sector work in
tandem towards a
common goal of economic
development



INVESTMENT FACILITATION – INVEST INDIA

World's #1 Investment Promotion Agency (UNCTAD, 2016)

Awareness & Engagement

Business Advisory

Strategy & Implementation

Investor Aftercare Long-term Partnership

61,523 Queries responded

From 119 Countries and 34 States and UTs

Across 43 Sectors

Efficient response time:

92% < 72 hours, **78%** 24 hours

US\$ 60.65 billion *Investment* commitments being facilitated

US\$ 3.1 billion *Investments received facilitated*

1,725,525 Jobs committed

286,946 *Jobs provided*





IST AMONG THE WORLD'S FASTEST GROWING **ECONOMIES** IN BOTH 2016 £ 2017 Source: IMF & UN

ST AMONG THE **WORLD'S BEST COUNTRIES TO** INVEST IN Source: U.S. News, BAV Consulting & Wharton School

ST AMONG THE **WORLD'S MOST** ATTRACTIVE INVESTMENT DESTINATIONS Source: Ernst & Young

ST AMONG THE WORLD'S TOPMOST **GREENFIELD FOI** DESTINATIONS Source: Financial Times, 2015 ST AMONG 100 COUNTRIES ON THE GROWTH. INNOVATION AND LEADERSHIP INDEX Source: Frost & Sullivan

IST AMONG 110 INVESTMENT DESTINATIONS POLLED GLOBALLY Source: Foreign Policy Magazine IST CHOICE FOR TECH MNCS TO SET UP R&D CENTRES DUTSIDE THEIR HOME COUNTRIES

> Source: Zinnov Management Consulting



TH LARGEST MANUFACTURING NATION IN THE WORLD Source: UNIDO

TH MOST VALUED NATION BRAND IN THE WORLD Source: Brand Finance



UP PLACES ON THE LOGISTICS PERFORMANCE INDEX Source: World Bank, 2016

UP PLACES ON THE GLOBAL **COMPETITIVENESS INDEX**

Source: World Bank, 2014-16

GROWTH IN FDI EQUITY INFLOWS 2014-2016 Source: Department of Industrial Policy

& Promotion, Government of India

USD BILLION INDIA'S HIGHEST EVER RECORDED FOI INFLOW [APRIL 2014- NOVEMBER 2016]

Source: Department of Industrial Policy & Promotion, Government of India

